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Owner/Broker

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# Executive Summary



### Texas Roadhouse

500 E. Llano Estacado | Clovis, NM 88101

**Offering Price** 

\$2,826,086

CAP Rate

4.6

NOI

\$130,000

Guaranty

Corporate

Tenant

Texas Roadhouse

Lease Type

Absolute NNN – Ground Lease

### Investment Highlights

- New 2022 Construction
- Rent Commencement January 2023
- Absolute NNN Ground Lease with No Landlord Responsibilities
- o Corporate Guarantee by Texas Roadhouse, Inc.
- Outparcel to Walmart Super Center
- Located within the Densest Retail Corridor in Clovis with a Strong
   Mix of National Tenants





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# Property Summary





### Texas Roadhouse

500 E. Llano Estacado | Clovis, NM 88101

7,831 SF Building Size (SF)

Land Size (Acres) 2.06 AC

Year Built 2023 \*Under Construction

Commercial Zoning

Occupancy 100% (Single-Tenant)



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# Lease Summary



Lease Term			Rental Rates				
Tenant Name	Square Feet	Lease Start	Lease End	Begin	Increase	Annually	Options
Texas Roadhouse, Inc.	7,831 SF	Upon Completion	15 Years	Year 1	-	\$130,000	4 (5 Year)
				Year 6	10%	\$143,000	10% Increase at Beg. Of Each
			Actual Control	Year 11	10%	\$157.300	Option



Tenant	Texas Roadhouse
Guarantor	Texas Roadhouse, Inc.
Lease Type	Absolute NNN Ground Lease
Landlord Obligations	Landlord has Zero Obligations



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### Tenant Profile



**Texas Roadhouse, Inc.** is a growing restaurant company operating predominantly in the casual dining segment. The founder, W. Kent Taylor, started the business in 1993 with the opening of the first Texas Roadhouse in Clarksville, Indiana. Since then, the Company has grown to three concepts. As of March 29, 2022, the Company and its franchisees operate 672 restaurants system-wide in 49 states and 10 foreign countries, including 632 Texas Roadhouse restaurants, 36 Bubba's 33 restaurants, and four Jaggers restaurants.

For 2022, they plan to open approximately 21 **Texas Roadhouse** company locations and their franchise partners plan to open as many as five restaurants. They continue to have success opening restaurants in smaller communities, such as Lufkin, Texas; Vincennes, Indiana, and Georgetown, Kentucky. As a result of this success, they have several more small-market restaurants slated for 2022. Sales at their restaurants for the first five weeks of the second quarter of fiscal 2022 increased 9.3% compared to the prior year.

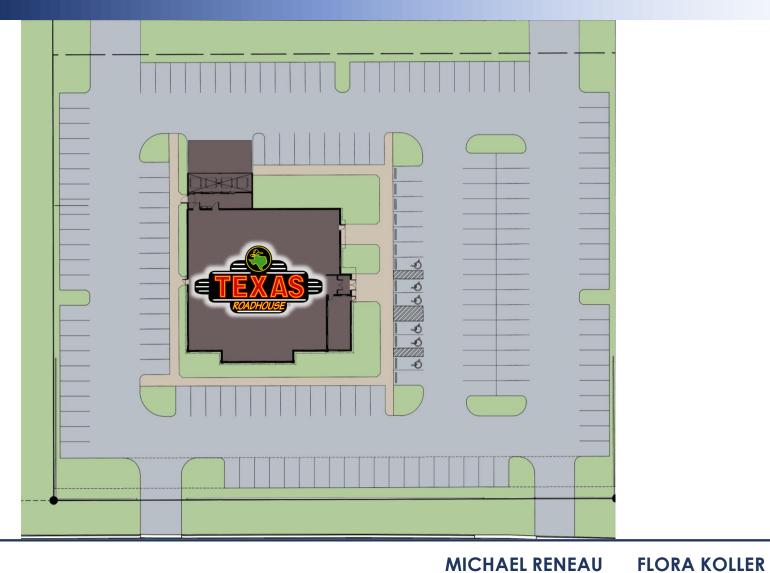


### MICHAEL RENEAU

FLORA KOLLER

# Site Plan







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## Aerial







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# The City of Clovis



Clovis is in eastern New Mexico, at the intersection of US Highway 60 and US Highway 70. Due to its central location at the intersections of these two highways, Clovis pulls from a population base in excess of 50,000 people including the cities of Portales and Farwell. A large part of the economic base in Clovis is derived from Cannon Air Force Base, agriculture, dairy production, and farming.

As the leading regional hub in eastern New Mexico, Clovis and Curry county have seen their stock rise tremendously in recent years with the continued significant growth in retail businesses. North Clovis has enjoyed more than a decade of substantial retail development. In addition, there are a number of new hotels under development.

Major economic drivers for Clovis include:

Cannon Air Force Base with 9,000 active and civilian employees; Clovis Industrial Park with 240 AC and is a BNSF Railway Certified Site; Cummins, Inc., a \$4 million dollar expansion in 2019 added a

22,000 SF facility and 110 new jobs; Plains Regional Medical Center, the largest hospital between Lubbock TX and Albuquerque NM.





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### Demographics



CITY, STATE

Clovis, NM

POPULATION

42,040

AVG. HHSIZE

2.65

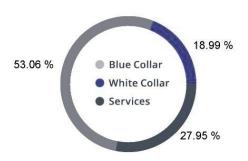
MEDIANHHINCOME

\$44,547

HOME OWNERSHIP



#### EMPLOYMENT



36.64 % Employed 2.14 % Unemployed

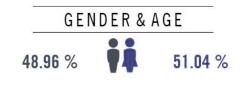
### **EDUCATION**

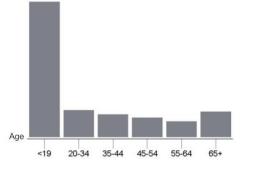
High School Grad: 21.98 %

Some College: 29.41 %

Associates: 6.48 %

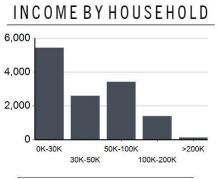
Bachelors: 18.09 %





#### RACE & ETHNICITY

White: 49.55 %
Asian: 0.25 %
Native American: 0.06 %
Pacific Islanders: 0.03 %
African-American: 1.61 %
Hispanic: 31.77 %
Two or More Races: 16.73 %



### HH SPENDING





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# WESTERN STATES

COMMERCIAL REAL ESTATE

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